

ABC Grille Monthly Recap



Restaurant	ABC Grille
Period	Jun-09

ABC Grille	Revenue						COGS			Labor					Other Expenses		Profit
	Total Revenue	Food Revenue	Liquor Revenue	Beer Revenue	Wine Revenue	Other Revenue	Total COGS	Cost of Food	Cost of Bev	Total Labor	FOH Labor	BOH Labor	Management Labor	PTEB	Direct Operating	Other	
Jun-09	\$ 80,300	\$ 53,000	\$ 17,000	\$ 4,200	\$ 4,300	\$ 1,800	\$ 24,010	\$ 16,960	\$ 7,050	\$ 25,483	\$ 8,432	\$ 9,235	\$ 5,500	\$ 2,317	\$ 4,300	\$ 18,200	\$ 8,307

Financial Summary - Current Month				
	\$	%	Ind. Avg.	Var. to Ind
Revenue				
Food	53,000	66%	72.6%	-6.6%
Beverage	25,500	32%	27.6%	4.2%
Other	1,800	2%		
Total Revenue	80,300	100%		
COGS				
Food Cost	16,960	32%	32.6%	-0.6%
Beverage Cost	7,050	28%	28.2%	-0.6%
Total COGS	24,010	30%	32.4%	-2.5%
Gross Profit	56,290	70%	67.6%	2.5%
Total Labor Cost	25,483	32%	34.5%	-2.8%
Income after Prime Costs	30,807	38%	33.1%	5.3%
Direct Operating Expenses				
Utilities	2,500	3%	2.8%	0.3%
Marketing	1,500	2%	2.2%	-0.3%
Repairs and Maintenance	750	1%	1.6%	-0.7%
Rent	6,000	7%	6.9%	0.6%
Interest	200	0%	1.1%	-0.9%
Depreciation	750	1%	2.0%	-1.1%
Other	6,500	8%	9.3%	-1.2%
Total Operating Expenses	22,500	28%		
Net Income	8,307	10%	4.1%	6.2%

Sales and Profit Metrics - Current Month			
	Actual	Ind. Avg	Var to Ind
Covers	2,575		
Average Check			
Total	\$ 31.18	\$ 35.00	\$ (3.82)
Food	\$ 20.58		
Beverage	\$ 9.90		
Revenue per Square Ft	\$ 16.06	\$ 30.67	\$ (14.61)
Revenue per Seat	\$ 458.86	\$ 1,069.08	\$ (610.22)
Profit per Cover	\$ 3.23	\$ 2.50	\$ 0.73
Profit per Square Ft	\$ 1.66	\$ 1.25	\$ 0.41
Profit per Seat	\$ 47.47	\$ 41.67	\$ 5.80

